

**Indiana Commercial Board of REALTORS®
Benefits of Membership**

Mission Statement: *The Indiana Commercial Board of REALTORS® coordinates education, information, networking and public policy for the benefit of its members.*

Indiana Commercial Board of REALTORS® (ICBR) is the premier commercial overlay board for commercial real estate professionals in the state of Indiana. ICBR is unique in that it is a statewide board and the membership is made up of real estate practitioners dedicated to serving the needs of commercial clients in aspects of brokerage, leasing, appraising, property management and development. As a member of ICBR, you are also eligible to be part of the Indiana Commercial Real Estate Exchange (ICREX), the newest resource for commercial property in Indiana.

The value of ICBR membership:

EDUCATION

Benefit	Description	Sponsor
Networking	Mid-Summer Luncheon is an opportunity to network with over 100 commercial real estate professionals. The Annual Indiana Commercial Real Estate Conference is our biggest networking event with over 550 commercial brokers and salespeople in attendance.	ICBR
Industry Calendar of Events	Commercial Industry Calendar of Events keeps you up to date with what is going on in the industry on a state and national level.	ICBR
Continuing Education	ICBR strives to provide quality educational sessions that are relevant to commercial practitioners at our Annual Conference and our Mid-Summer Luncheon. The Annual Indiana Commercial Real Estate Conference provides up to 8 continuing education credits in one day, including both mandatory and elective credits and the Mid Summer Luncheon provides 2 credits.	ICBR
Discounts	Members receive substantial savings on events.	ICBR

TECHNOLOGY

Benefit	Description	Sponsor
Indiana Commercial Real Estate Exchange (ICREX)	Create a professional profile, company profile and expose your commercial property listings on a local and national level with the Indiana Commercial Real Estate Exchange. <i>(Some additional fees apply)</i>	ICBR

Member Directory	Online directory of ICBR members.	ICBR
Technology Hotline	Free technology hotline for assistance with virtually all hardware and software issues.	IAR
ZipForms	Library of commercial real estate forms with ZipForms.	IAR
Quarterly Updates	Quarterly Technology & Intelligence Briefing from the REALTORS® Commercial Alliance	NAR

PUBLICATIONS

Benefit	Description	Sponsor
Research	Access to national and state research of market trends and commercial real estate best practices published in quarterly newsletters and monthly email updates	IAR and NAR
Newsletter	Bi-annual Indiana Commercial Board of REALTORS® News	ICBR
“e” News Updates	Quarterly Indiana Commercial Board of REALTORS® email news updates	ICBR
Commercial Real Estate Outlook	Latest market information on five major commercial real estate sectors - industrial, office, multi-family, retail and hospitality real estate.	NAR
Commercial Report	REALTORS® Commercial Alliance’s monthly eNewsletter	NAR
Field Guides	"One-stop" resource pages on a variety of subjects	NAR
Magazine	REALTORS® Magazine	NAR
RCA Report	REALTORS® Commercial Alliance’s quarterly report	NAR

LEGISLATION

Benefit	Description	Sponsor
Legislative Representation	Realtors Political Action Committee	IAR and NAR
Enacted Legislation	License Portability Law (2004) and Broker Lien Law (2006)	IAR and ICBR

REALTORS® BENEFITS PROGRAM

Benefit	Description	Sponsor
Insurance	Auto, homeowners, disability, long-term care, health and other insurance programs	NAR
Office Solutions	Discounts for FedEx and Xerox	NAR
Travel	Discount rental rates from Avis, Budget and Hertz	NAR
Financial Services	Indiana REALTORS® MasterCard and REALTOR® Platinum Visa	IAR NAR